



# Yacht Racing Association of San Francisco Bay

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## Thursday May 13<sup>th</sup>, 2010 – Agenda Board of Directors Meeting 7:00 pm – YRA Office

- I. Call to Order – Pat Broderick, Chairman of the Board, called the meeting to order at 7:02 pm
- II. Roll Call – see attached attendance sheet
- III. Approval of Agenda – Charles Hodgkins made a motion to accept the proposed agenda as is, Gerry Brown 2<sup>nd</sup>. Motion passed unanimously
- IV. Approval of Minutes
  - a. February 2010 Meeting - Gerry Brown made a motion to accept the February 2010 minutes as published, Charles Hodgkins 2<sup>nd</sup>. Motion passed unanimously.
- V. Chairman's Introduction – Pat Broderick – Pat welcomed everyone to the meeting. He stated that he doesn't have much of a report at this time, most of what he wants to discussed are covered in Laura Paul-Munoz's Executive Director Report. He did stress that the financial situation is key at this meeting.
- VI. Executive Director's Report (includes financial report) – Laura Paul-Munoz - see attached May 2010 Executive Director's Report.
- VII. Secretary's Report – Ed Durbin – Ed had no report at this time.
- VIII. Charter Association Reports
  - a. HDA – George Ellison - George gave the HDA report. So far the sign-ups are dismal at best. George wants the email addresses of people who have raced in the past, but not this year. Laura explained that the current YRA Database doesn't track race participation from year to year, so there isn't a way to pull a list of racers who raced last year, and are not racing this year. The computer system can only generate lists of people who are currently racing. Gerry Brown said he will email Laura a list of people to pull email addresses for.
  - b. ODCA – Bill Murphy – Bill gave the ODCA report. Sign-ups for ODCA are dismal this year as well, not much else to report. There are only 4 ODCA fleets for 2010- Express 37, Islander 36, Santana 22 & SF 180.
  - c. OYRA – Andy Newell – Andy gave the OYRA Report. He has put together a board and they are working on improving communications with the racers. Their first task is to revise and simplify the Minimum Equipment List. Currently OYRA is run under category 2, and may move to Category 3. The main difference between category 2 and category 3 races is liferafts, which are waived for OYRA races. They would like to hold an end of year party as well, so that OYRA Racers have the opportunity to meet at the end of the season. They are talking about having a beginning of the year mandatory skippers meeting. Another idea is to have a Mini-Ocean-circuit, similar to the Party Circuit. The catch to that idea is how to make the Minimum Equipment List accessible to

the boats that come out for these races. They are talking about dropping Windjammers & Spinnaker Cup from the OYRA season. They are not OYRA Races, OYRA just counts the scores towards the season championships. Charles Hodgkins mentioned that EYC is hosting a Safety at Sea Seminar the weekend before the Coastal Cup, if that is needed for OYRA. Andy talked about the Division Splits for OYRA. This year there is a division for boats that rate zero or less, a division for short-handed crews, and then the remaining boats are divided by D/WL Ratio. There is a sport boat division, a medium displacement division and a heavy displacement boat division. Originally there was a lot of squawk about it, but now that there are 3 races under the belt, things have calmed down and people are fine with it.

- d. WBRA – Don Wilson – Don gave the WBRA Report. The San Francisco Park & Rec Department has decided to renovate the west marina. They are cutting back the number of small (35') slips and increasing the number of large boat slips. This is going to have an impact on the Woodies, as they will not be able to keep their boats on the city front. Since many of the woodies don't have engines, or even outboards on their boat, not having slips available on the city front will be a major issue. Don brought this up in hopes that the Board could possibly in the future pass a resolution in support of what the Woodies want done. The environmental impact report has been done, based on the larger slips, and the SF Parks Department is unwilling to change it. It's also going to increase the slip fees for boats and is not going to help the local boaters in any way.

#### IX. Standing Committee Reports

- a. Appeals Committee – Paul Kamen – No report at this time
- b. Race Management Committee – Bill Gage – No report at this time
- c. Buoys – Nick Salvador – See Attached
- d. US Sailing Committee – Tom Roberts – No report at this time
- e. Championship Events Committee – Vacant
- f. Computer Programs Committee – George Gurrola – No report at this time

#### X. New Business

- a. 2010 Participation Statistics YTD – A discussion was held about the current financial state of the YRA. Laura gave a run-down on the YRA expenses and where we spend our money. The Board then discussed the different areas of the budget and ideas for how to save money. The Board started with a discussion about the Trophy Party and whether or not to charge a fee to attend the party, or to cut back on the food & catering expenses. Some of the Board felt that charging people would cut back on attendance, and cause more trophies not to be picked up. The Board also talked about the Yacht Clubs that are capable of hosting the YRA Party, not all of the clubs are capable of having an awards party due to the size of the club and/or the available parking. The board took a straw vote and no one was in favor of charging for the party, but would be willing to cut back on the catering or pass the catering expenses on to the party participants through increased alcohol prices. Laura suggested another way to control award expenses would be to switch to generic daily prizes that wouldn't be customized for each racer. The Board was in favor of switching to generic daily trophies which will save the YRA some money. The Board will bring some of their favorite trophies to the next meeting as examples of possible trophies. Buoys were the next item discussed. The YRA needed to cut back on the number of buoys that are currently being maintained and have given some buoys away. There are still 5 buoys on the Berkeley circle that the YRA maintains, as well as Anita Rock, Blackaller & Fort Mason. Pat would like to see more buoys go away. George Ellison would like to see an analysis of costs comparing maintaining the buoys versus setting temporary buoys when needed. George also asked about pulling Anita

Rock Offset, although the Board felt that buoy was needed. Pat was not concerned about the City Front buoys, but would like to see the circle buoys that aren't used to come off the YRA books. The Board would like to see a breakdown of all the buoys, what they cost to maintain, who uses them, and which clubs have the resources to set their own buoys. Nick Salvador, Buoy Chair, had some good ideas in his report. The Board would like to pursue his ideas and definitely would like to shop around for diving services. Next up for discussion was office expenses. Pat brought up the fact that 50% of the budget goes to Salary, and that is something that needs to be discussed as an area to cut back. Getting rid of the office is one idea that the Board would like to explore. There are several things to look at when thinking about getting rid of the office. Laura will do some investigation into the options available and have a presentation ready for the August Meeting.

- b. 2010 Strategic planning – Moving on from expenses, Pat brought up the fact that the real problem is the lack of revenue, and the declining participation numbers. What the YRA really needs to do is figure out how to increase revenue. Don Wilson thought that there was a committee at one time who were working on ideas for fundraising. A discussion was held on hosting a speakers series. A speakers series would have the potential of bringing in more income, but could also end up costing the YRA.

Andy Newell brought up the IRC group, and what they are trying to do. They want to develop an IRC Sport Boat division. Possibly YRA should be trying to do the same thing. The PC Series or HDA might be a place where the Sport Boats could find a home. The YRA needs to find new avenues of revenue. IRC has become the place for all the new hot shot boats to go race, and YRA seems to be the place where the older plastic boats go.

- XI. Chairman's closing statements – Pat asked the Board to think about the financial situation and what can be done to increase participation this year.
- XII. Adjournment – Gerry Brown made a motion to adjourn the meeting, Charles Hodgkins 2<sup>nd</sup>. Meeting adjourned at 9:00 pm.